

Request for Quote Questions & Answers

November 2, 2020

Question:

I am trying to determine the scope you're looking for in this RFP. In your second paragraph in the letter it outlines a list of items that will be negotiated, but I'm unclear from this which things you intend to NOT be involved. The material included is a supplemental and not the full "governors guidelines" doc, so it does not include the full timeline or full list of elements, but rather has sections with specific supplemental content on COVID changes, public safety, universal design and CHANGES to the regular Guidelines. I know generally the scope you're probably seeking as I do this work for numerous other areas but I am unclear of the list of activities you intend and why there is language about "A more detailed proposal outlining an implementation plan will be required once the PY'21 guidelines are issued an amount for the extension of the contract shall be agreed upon at that time by the selected bidder....". What is intended in the initial contract versus the "extension" and how does this relate to the timeline and to the dollar limit you mention.

Further, I am unclear what is being requested to submit as a proposal. The RFP does not specify a list of items, a page length for any narrative or proposal, or what attachments are expected. I see the review criteria but some of those are statements about process not necessarily what applicants should provide in a submission. Can you give some more guidance?

Answer:

What we are looking for is an independent negotiator for the next two years for the MOU budget process. The Governor's guidelines and supplemental guidelines will be followed as noted. The contract would be for two years which would be for two separate budget negotiations. PY 21 and 22 with all of the partners.

Question:

Most areas also negotiate the WIOA MOU narrative at the same time. There are fewer things to that since these will be "renewal" years, but there are often discussions on the Service Delivery Matrix and narrative element that impact and are impacted by the budget. In areas 20 and 13 right now I'm doing that so am used to the process being a whole thing, not just budget. Just making sure.

Also, again, is there any page limit or length of narrative that you're looking for?

Answer:

In the past, NCI Works Director took care of the narrative portion of the proposal. The Independent Negotiator is for the Budget for all partners. We do not have a length limit to the proposal.